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important theory with hands-on practice.

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(Author), Richard J. Semenik (Author) & 0 more 3.5 out of 5 stars 7 ratings

Advertising and Integrated Brand Promotion: 9780324113808 ... Integrated marketing, or integrated marketing communication, is the process of aligning all of the various promotional mix elements (advertising, direct marketing, digital marketing, sales promotion, public relations and personal selling) and marketing elements used to communicate with your target market and customers.

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. . .

Integrated Brand Promotion (IBP) is a holistic method of coordinating your messaging and your value proposition across all elements of the marketing mix. A successful IBP effort ensures your PR actually leads to publicity, your advertising messages match your front-line sales promotion messages, and your social media output enhances customer relationships.

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Manager, Integrated Marketing (New York)

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comprehensive online companion to the printed text provides integrated discussion of video and other medium heretofore unavailable to be illustrated in traditional print delivery.

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